

## Half-Year 2021 Financial Results

SIX Reports Solid Performance in the First Half of 2021

23 July 202<sup>-</sup>



### **Summary of Half-Year 2021 Financial Results**



Operating income increased year-on-year by 19.5% because of the **contribution of the Spanish units** acquired in June 2020. Slight decrease of pro forma figures (–2.4%) is primarily due a **normalization of market volatility** compared to last year's record numbers.

#### **EBITDA**



**226.1** mCHF / YoY +49.2%<sup>1</sup> Pro forma YoY -2.9%<sup>2</sup>

Despite substantially lower trading turnover (CH: –32% YoY, ES: –21% YoY), the **diversified business portfolio of SIX** as well as **efficiency gains** helped to limit the year-on-year EBITDA decline on a pro forma basis to –2.9% only.

#### **Group Net Profit**

Pro forma YoY -2.4%2



108.2 mCHF

**Group net profit** of 108.2 mCHF was significantly lower compared to 184.2 mCHF in 2020, as 2020 results were strongly impacted by Worldline-related effects on the net financial results.

2021 Operating Income Outlook (5)

~1′500 mCHF

Going forward, SIX will continue to pursue its **growth strategy** by investing strongly in increasing its **volume**, **reach and business productivity** to reach its ambitious revenue targets.



<sup>(1)</sup> Reported SIX financial results in the comparison year 2020 include BME results since closing in June 2002 only. Any prior results of BME are not considered.

<sup>(2)</sup> Pro forma figures are including proforma BME figures for the entire half-year 2020 in order to create a like-for-like basis for year-on-year comparison.

## Due to Its Diverse Business Portfolio, SIX Continued to Produce Solid Financial Results in the First Half of 2021

HY 2021 (r	mCHF)	HY 2020 (	(mCHF)
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Total Operating Income	745.8	624.1	+19.5%
		764.0 <sup>1</sup>	-2.4%
Total Operating	-519.7	-472.5	+10.0%
Expenses	-519./	-531.1 <sup>1</sup>	-2.1%
EBITDA	226.1	151.6	+49.2%
	220.1	232.9 <sup>1</sup>	-2.9%
Workforce	Total Assets	Equity Ratio	
3'580 FTE	18'886 mCHF	71.2%	

Pro forma total operating income decreased year-on-year by only 2.4%, despite substantially lower market volatility which had been soaring at the beginning of the Corona crisis in March 2020 (page 4). COVID-19-struck card transactions have recovered quickly, while ATM transactions remain negatively affected (page 5).

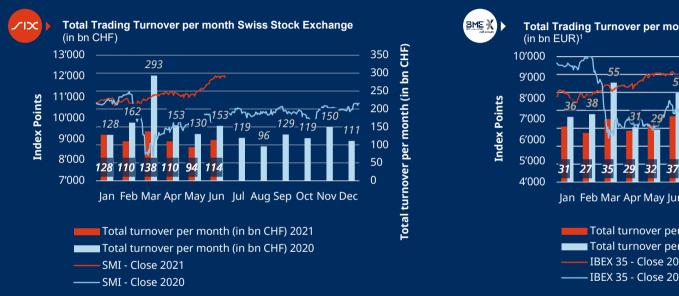
**Pro forma operating expenses** decreased by 2.1%, primarily thanks to the continuation of a SIX-wide efficiency improvement programs.

As a result, **pro forma EBITDA** decreased by 2.9% to 226.1 mCHF compared to the same period in 2020.



<sup>(1)</sup> Pro forma figures are including proforma BME figures for the entire half-year 2020.

#### **Impact of COVID-19 on Trading Business**



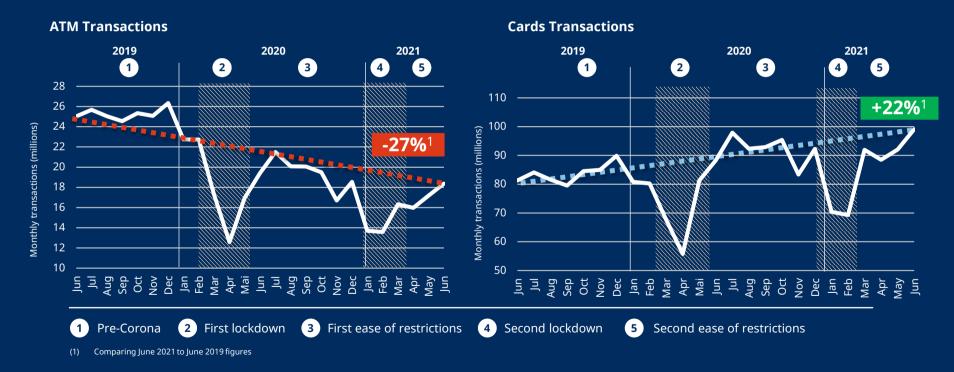




- > Overall trading volume in the first half year was lower than in the same period last year but remained elevated. At the same time, the SMI reached a new record-high, while IBEX 35 is continuously recovering from a Corona-related drop in March 2020.
- A UK Equivalence agreement was reached in February 2021, leading to a decreased market share of the Swiss Stock Exchange in Swiss blue chips.



# Customer Payment Behavior in Switzerland Has Changed During COVID-19 Pandemic





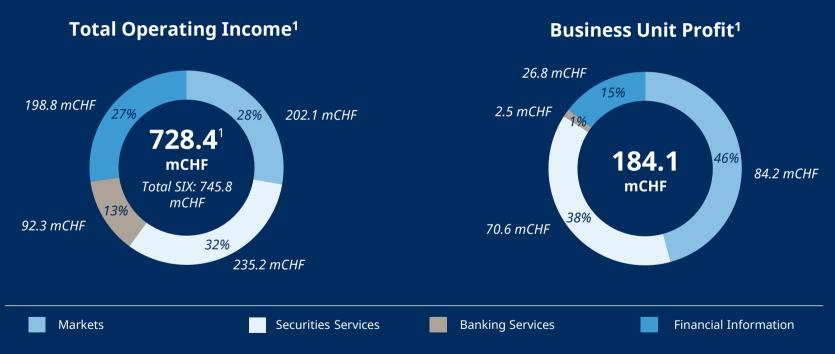
#### Decrease in Group Net Profit Despite Higher Operating Result

- 1 Year-on-year developments are predominantly related to the **acquisition of BME**. With the transaction being closed in June 2020, any prior Spanish contributions are not considered in this table.
- The year-on-year decrease of **net financial** result was due the absence of extraordinary events in participations of SIX, particularly in Worldline.
- Despite a significantly higher operating result, a significantly lower net financial result as well as a higher effective tax rate<sup>2</sup> led to a year-on-year decrease in **Group net profit**.
  - 2020 SIX financial results includes BME results since closing in June. Any results of BME prior to the acquisition are not considered.
  - (2) Increase in the effective tax rate was mainly due to deferred tax not recognized on tax losses of the current period and to the tax-exempt gain from the sale of shares in Worldline SA in the previous period.

HY 2021	HY 2020 <sup>1</sup>	Δ
745.8	642.1	19.5%
-519.7	-472.5	10.0%
226.1	151.6	49.2%
-86.9	-47.3	83.7%
11.0	8.8	25.9
3.5	103.0	n/a
153.8	216.1	-28.8%
-45.6	-31.9	43.0%
108.2	184.2	-41.3%
30/06/2021	30/06/2020	
3'580	3′407	5.1%
71.2	82.8	-11.6pp
	1 745.8 -519.7 226.1 -86.9 11.0 3.5 153.8 -45.6 108.2 30/06/2021 3′580	745.8642.1-519.7-472.5226.1151.6-86.9-47.311.08.823.5103.0153.8216.1-45.6-31.9108.2184.230/06/202130/06/20203'5803'407



#### Total Operating Income and Business Unit Profit



<sup>(1)</sup> IT as well as Corporate & Others are not included.



#### Half-Year 2021 Segment Information - Markets

- SIX celebrated two IPOs at both the Swiss and the Spanish stock exchange: CH: Polypeptide Group, Montana Aerospace; ES: Ecoener, Línea Directa Aseguradora. Additionally, four listings in BME Growth segment: Adriano Care SOCIMI, Arteche, Parlem Telecom, Invest VII.
- With volatility normalizing after a Corona-struck 2020, trading turnover decreased by 32.0% and 21.4% at the Swiss and Spanish stock exchanges, respectively.
- Issuers launched 40 crypto products on the Swiss stock exchange, including the world's first ETPs on Cardano, Stellar, Polkadot and Solana.
- Following Brexit, trading of CH securities in the UK was again made possible from February 2021. SIX's market share has since settled at around 75%.
- > SMI registered a new **all-time high** with 12'072.1 points on 18 June 2021 (closing price).

Financial Figures (in mCHF)	HY 2021
Total operating income	202.1
Total operating expenses	-113.3
Depreciation, amortization & impairment	-4.7
Business unit profit	84.2

Business Figures	HY 2021	Δ 2020
CH trading turnover (CHFm)	694.2	-32%
ES trading turnover¹ (EURm)	188.2	-21%
Avg. SMI	11′083	+12%
Avg. IBEX35	8′608	+9%

<sup>(1)</sup> Equities only



#### Half-Year 2021 Segment Information - Securities Services

Financial Figures (in mCHF)	HY 2021
Total operating income	235.2
Total operating expenses	-160.8
Depreciation, amortization & impairment	-3.8
Business unit profit	70.6

Business Figures	HY 2021	Δ 2020
CH Deposit volume (avg.; bnCHF)	3′956	15%
ES Deposit volume (avg.; bnCHF)	2'468	9%
CH Settlement trx (m)	28.5	4%
ES Settlement trx (m)	4.8	-2%

- ➤ The Greek CSD (ATHEXCSD) appointed SIX SIS as the **global custody solutions provider** in June 2021.
- > SIX SIS won the "Best in Survey" awards for Asset Servicing and Risk Management by "Global Custodian Leaders in Custody Awards 2021". Further, SIX x-clear won Clearing House of the Year in this year's FN Trading & Tech Awards.
- > BME launched a new final beneficiary identification service (SRD II), along with a new RENADE electronic site.
- > X-clear selected as sole CCP for a Bitcoin ETP product and went live with new venue Oslo Growth market. New SFTR<sup>1</sup> Services for EU domiciled Clients launched.
- Overall custody and settlement income was up, supported by higher SMI levels and higher settlement transactions on SIS side, while Iberclear benefitted from higher equity levels, offsetting lower public / private debt custody and incorporating settlement of German and French fixed income securities cleared in LCH and a new connection.



<sup>(1)</sup> Securities Financing Transactions Regulation

### Half-Year 2021 Segment Information - Banking Services

- **Debit card transactions** show recovery from COVID-19 impact (2021 transactions above 2019 level).
- > 1 million+ **new generation debit cards** were issued.
- New debit & mobile services are being developed that can be seamlessly integrated into market offerings of banks (incl. white label applications for card management and connection to digital wallets).
- Expansion of bLink from Open Banking towards Open Finance including cooperation with partners to offer new services, improve interoperability and enable new use cases for clients.
- > **SIC5 project** is in the implementation phase to create basis for instant payments in Switzerland.

Financial Figures (in mCHF)	HY 2021
Total operating income	92.3
Total operating expenses	-84.1
Depreciation, amortization & impairment	-5.7
Business unit profit	2.5

Business Figures	HY 2021	Δ 2020
Number of cards (avg.; '000)	10′671	2%
<b>Processing transactions</b> (m)	606	7%

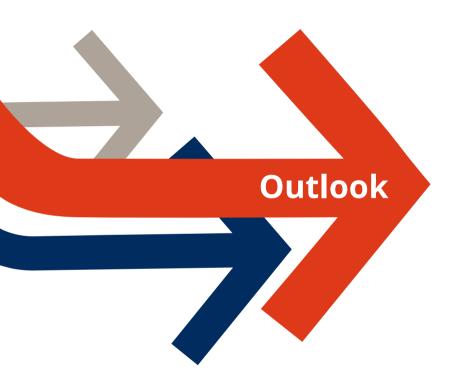


#### Half-Year 2021 Segment Information - Financial Information

Financial Figures (in mCHF)	HY 2021
Total operating income	198.8
Total operating expenses	-166.1
Depreciation, amortization & impairment	-5.9
Business unit profit	26.8

- Launch of ESG indices for the general Swiss equity and bond markets, including ESG strategy indices and a gender equality index.
- Overall, more than 230 new indices launched for the Swiss, Nordic and Spanish markets during H1.
- > Further **enhancements of regulatory services** with first coverage of regulation Basel IV.
- Extension of coverage of the sanctioned securities monitoring service by addition of ETF data service.
- > Released nine new packages on **SIX Flex** covering corporate actions, tax and regulation universe.
- Acquisition of majority stake via growth investment in Orenda Technologies, who offers ESG performance data and metrics.







SIX will continue to pursue its **growth strategy** and invest in increasing volume, reach and productivity.



Growth will primarily be achieved **organically**, for example in the areas of ESG, Digital Assets as well as Billing, Payments and Cash.



SIX is also prepared for **inorganic growth** and continuously analyzes attractive value-creating opportunities.



SIX made decisive progress in the **integration of BME**. Adjustments to the organizational structure and the standardization of internal processes and systems were completed. In the second half of the year, the focus will now be on implementing further **synergy potential**, such as platform consolidation.



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