

### Agenda



5 Mins

### • Welcome Note

Danielle Reischuk, Senior Relationship Manager, SIX

### 25 Mins

### • Keynote Presentation

Dr. Christian Bahr, Head Index Services & ESG, SIX Varun Jain, Chief Revenue Officer, Bita Stefan Wagner, VP Business Development, vestr

#### 30 Mins

### • Panel Discussion

**Moderator**: Danielle Reischuk, Senior Relationship Manager, SIX **Panelists**: Dr. Christian Bahr, Head Index Services & ESG, SIX

Victor Hugo Gomez, CEO, Bita

Stefan Wagner, VP Business Development, vestr

Marc Waldhof, Banks Lead, Structured Products Institutional Sales, Julius Bär

Rehman Haroon, Head of UBS AMC & AMS Trading, EMEA, UBS

### Networking Apéro & Demo

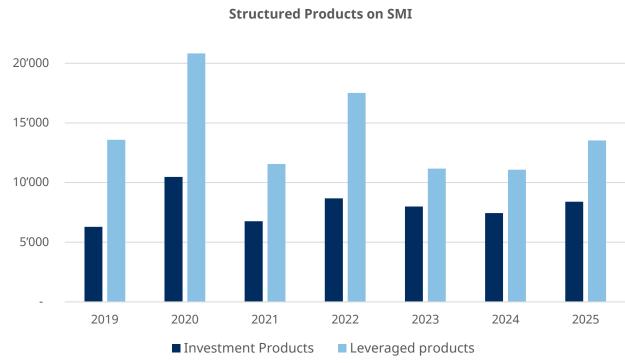


# Reshaping Product Issuance through Technology

Christian Bahr, Head Index Services & ESG, SIX



## **Growing Structured Products**



#### **Examples:**

Worst-of Quanto Auto-Callable Notes linked to a Basket of Equity Indices 2.40% p.a. Barrier Reverse Convertible Swiss Market Index

Open End Call-Turbo
Put Warrant on Swiss Market Index

Growth for structured products and in AMC across Switzerland and Europe driven by investor appetite for tailored solutions (one client – one structured product)

Market shift toward customization and differentiation: clients seek unique thematic exposures, risk-return profiles, and portfolio strategies

### More variety on the Underlyings

- Standard indices (SMI, IBEX35, SX5E...)
- Thematic indices
- Customized indices
- Basket calculations
- Competitive pressure to innovate quickly, reduce costs, and deliver products faster to market



Source: SIX, all data as of November 3, 2025

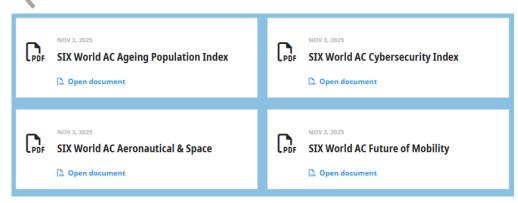
# **The Market Opportunity**

### Standard regional and global equity indices



### **Custom indices**





### **Thematic indices**

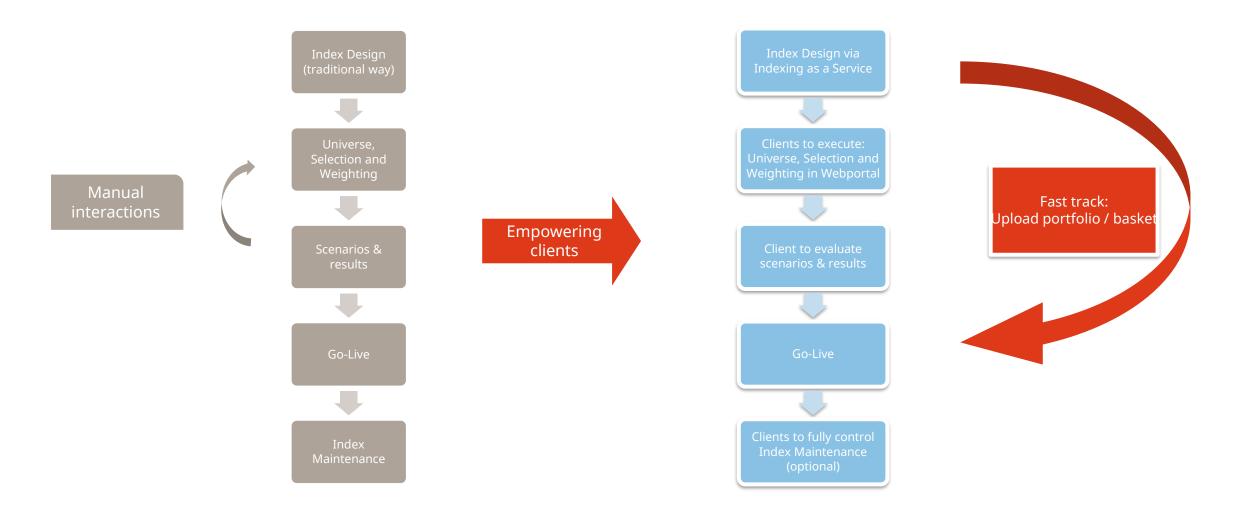


### Portfolio tools & analytics



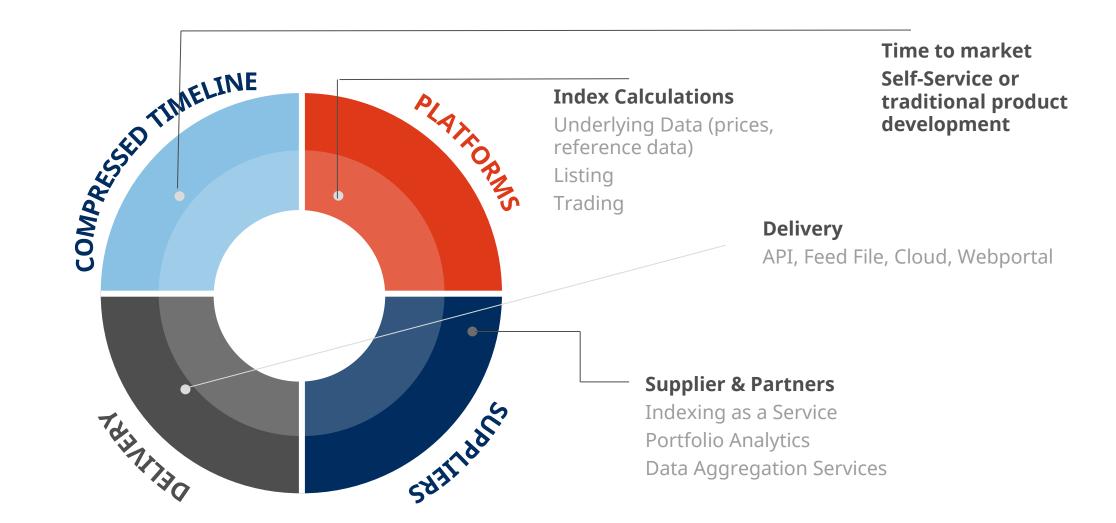


## From Traditional Index Development to Indexing as a Service





### **Outlook - How Can SIX Support?**







### **Your Contact at SIX**

Dr. Christian Bahr
Head Index Services & ESG
Financial Information
SIX
T +41 058 399 2884
christian.bahr@six-group.com
www.six-group.com





# The Rise of the Indexing Platform

How Platforms are transforming workflows in AMCs, custom baskets and structured products

Varun Jain - Chief Revenue Officer, BITA Dec-2025

# 1. Why now?



### Technological readiness

- APIs, cloud, real-time analytics
- Distributed "compute"

### Product Complexity

- 1000s of custom underlyings
- Explosion in retail volumes
- The Great Wealth Transfer\*

#### Sell-side Economics

- Margin pressures
- Need for speed, scale, centralisation

### Regulatory Momentum

BMR, PRIIPS, KID/ KIID

<sup>\*</sup> Just in US, over \$100 Trillion of wealth is expected to move by 2048 from Baby Boomers to Gen X, Gen Z, and Millennial heirs, who have different investment decisions, asset mixes, and risk profiles ("The Cerulli Reports: US High-Net-Worth and Ultra-High-Net-Worth Markets 2024")



https://www.citriniresearch.com/p/stargate-a-citrini-field-triphttps://vimeo.com/1122654582?fl=pl&fe=ti

# 2. BITACore for Index Management: Case Study 1

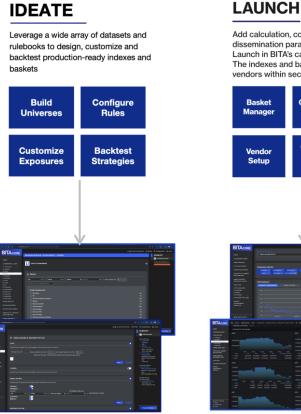


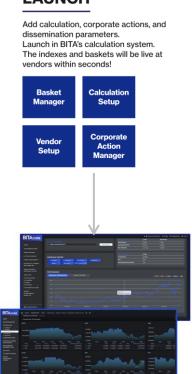
### The Challenge:

A leading US ETF issuer running an inhouse Index business wanted to reduce dependency on 3<sup>rd</sup> parties while reducing licensing costs across a growing suite of Thematic and digital asset products

#### The Solution:

Management System allowing client to take full control of the product development process, bring calculation in-house and achieve significant cost savings by eliminating Index licensing and outsourcing costs





#### **OPERATE**

Monitor strategies in calculation, rebalance indexes, restate erroneous levels, and download performance and risk analytics on live indexes





# 3. BITACore for Custom Baskets: Case Study 2

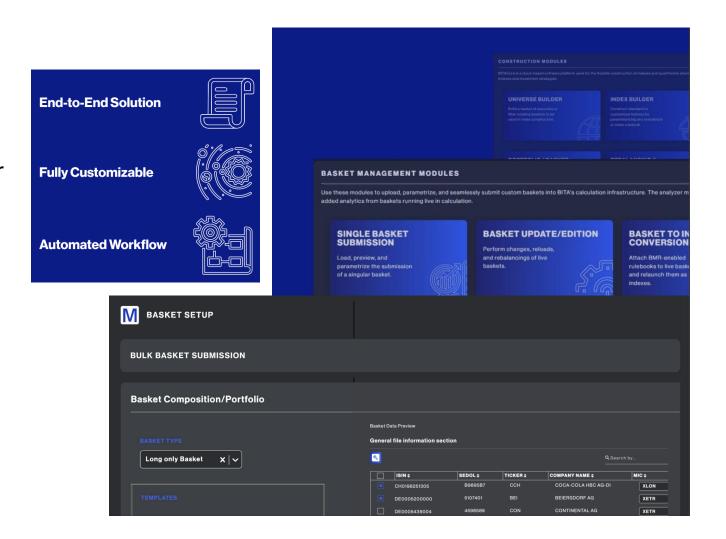


### The Challenge:

A leading I-Bank Delta-one desk wanted to manage their large inventory of marketing and trading baskets in bulk and in an operationally seamless way and had extremely stringent time requirements for composition changes to be reflected in their risk systems

### • The Solution:

BITA provided a front-end GUI where they could <u>bulk upload their baskets</u> & <u>submit adhoc portfolio changes</u>. The changes are calculated and implemented within minutes (including intra-day changes) allowing the IB <u>seamless workflow</u>, <u>robust risk management</u> and <u>automated processing</u>.



# 4. BITACore for Direct Indexing: Case Study 3

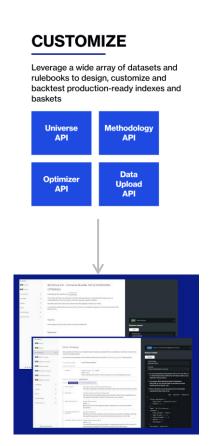


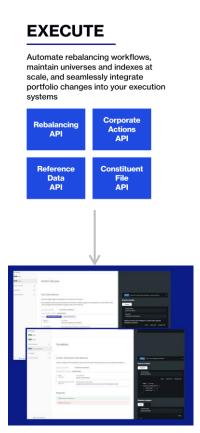
### The Challenge:

Fundment, one of the largest advisory platforms in Europe, was aiming to be the first institution in the region to offer direct Indexing capabilities to RIAs at scale. They were looking for a powerful solution to be integrated into their own advisory front-end.

#### The Solution:

BITA made the powerful functionalities of BITACore available to them via <u>APIs</u> allowing them to offer <u>full portfolio creation and customisation</u>, <u>state-of-the-art backtesting functionality</u>, and <u>automatically rebalance</u> 100s of client portfolios following standard index proforma logic.









### **BITA GmbH**

Mainzer Landstraße 51, 60329, Frankfurt am Main, Germany.

www.bita.io

sales@bita.io



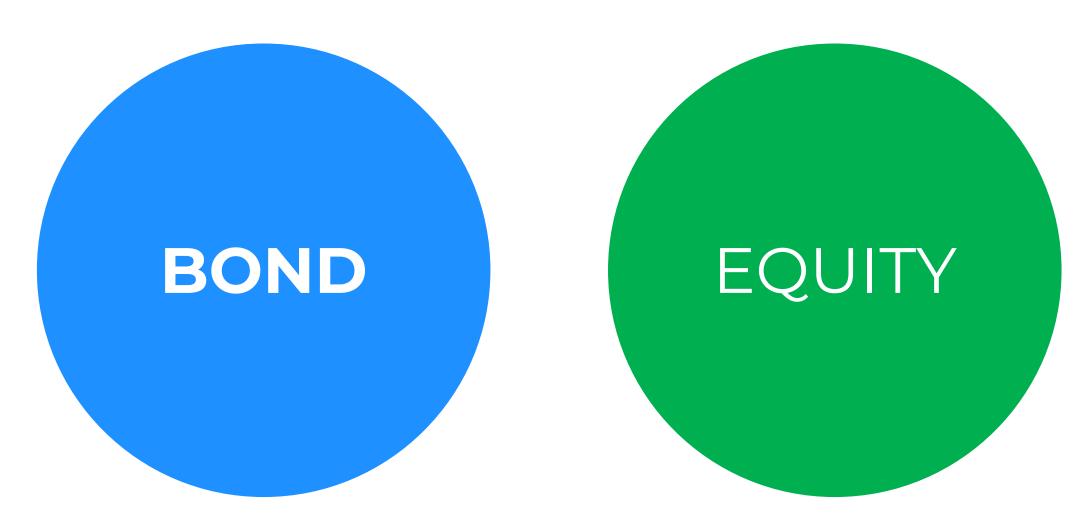


# **Actively Managed Certificate (AMC)**

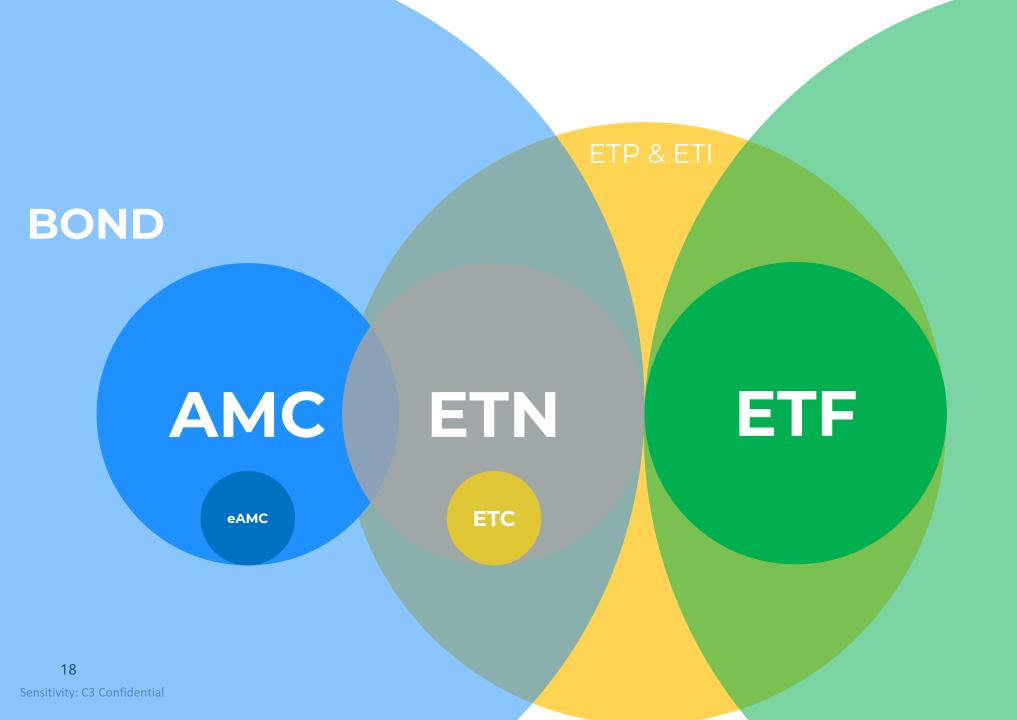
### AKA:

- 1. Actively Managed Security
  - 2. Strategy Notes
  - 3. Dynamic Equity Note
  - 4. Direct Note Investment
- 5. Actively Managed Trackers
- 6. ETN (Exchange Traded Notes)
- 7. ETP (Exchange Traded Products)
- 8. ETI (Exchange Traded Instrument)
- 9. PLB (Performance Linked Bond)
  - 10.Fractional Bonds
- 11. Certificate on a Reference Portfolio.
- 12.EAMC (Electronic Actively Managed Certificate)
  - 13. Dynamic Tracker Certificate
  - 14. Strategic Index Certificates
    - 15. Active Index Tracker
    - 16.Index-Linked Note

# **Bond & Equity**



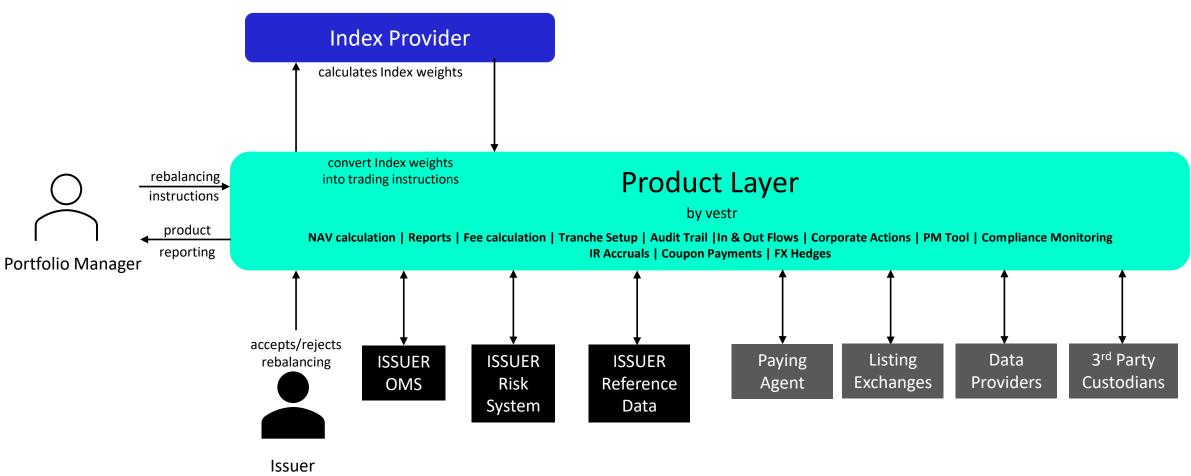
vestr



**EQUITY** 

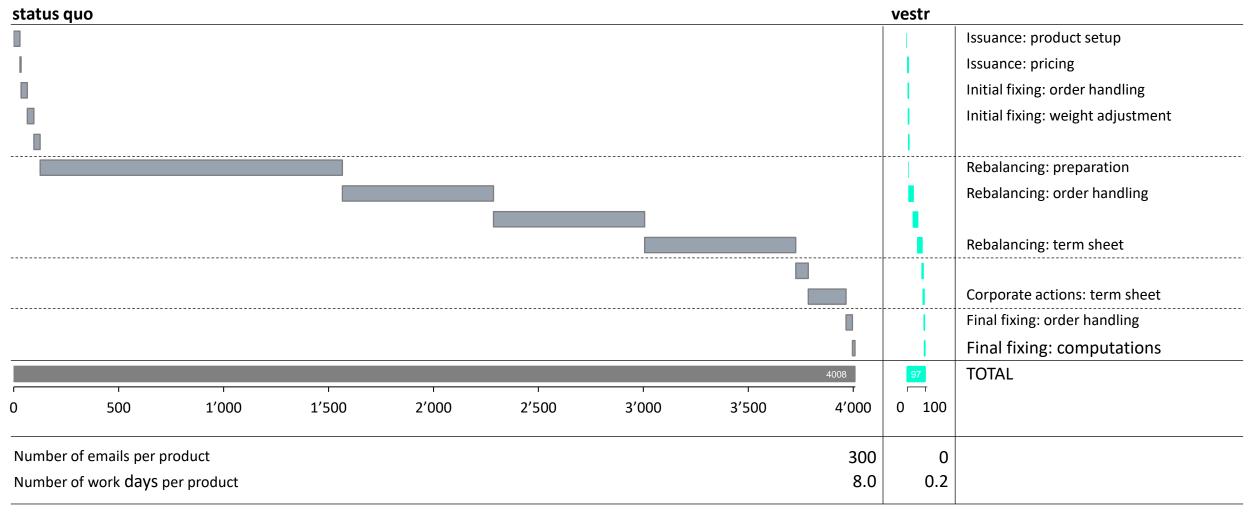
vestr

### Why technology?

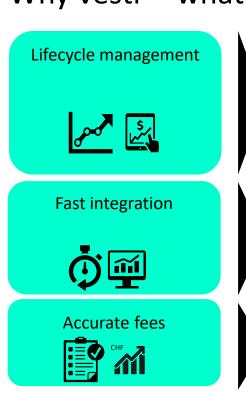


### Why technology?

### Time requirements per workflow per AMC<sup>1</sup> (minutes)

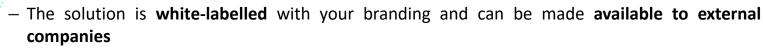


### Why vestr – what is included in our offering?





- Easy-to-integrate multi-asset solution for issuers that digitizes the lifecycle management of your actively managed investment products,
- This leads to significantly improved operational efficiency and reduced operational risks
- The tailored software manages everything from portfolio rebalancing to investor reporting and audit trails



 By partnering with vestr, you get a modular solution to automate your value chain that allows you to go live rapidly



- The solution allows for accurate valuations and complex fee calculation in real time
- Our "time-travel" feature enables you to revisit historical versions of the products

Aligned interests



- The regressive "pay as you earn" pricing model ensures that any costs align with your revenues
- Minimal upfront fee plus recurring fees depending on your platform usage

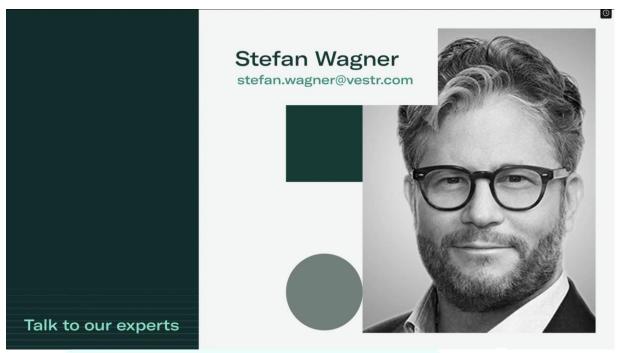
Monthly releases

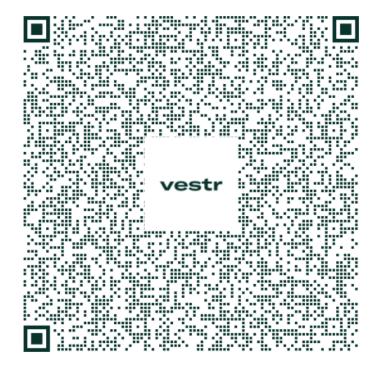




- We take care of the technology, allowing you to focus on your core competencies
- Monthly upgrades / release cycles and new enhancements are part of our SaaS agreements

### Contact







# Panel Discussion

Moderator: Danielle Reischuk, Senior Relationship Manager, Exchanges, SIX

#### **Panelists:**

- **Dr. Christian Bahr**, Head Index Services & ESG, Financial Information, SIX
- Victor Hugo Gomez, CEO, Bita
- Stefan Wagner, VP Business Development, vestr
- Marc Waldhof, Banks Lead, Structured Products Institutional Sales, Julius Bär
- **Rehman Haroon**, Head of UBS AMC & AMS Trading, EMEA, UBS





### Disclaimer

This material has been prepared by SIX Group Ltd, its subsidiaries, affiliates and/or their branches (together, "SIX") for the exclusive use of the persons to whom SIX delivers this material. This material or any of its content is not to be construed as a binding agreement, recommendation, investment advice, solicitation, invitation or offer to buy or sell financial information, products, solutions or services. It is solely for information purposes and is subject to change without notice at any time. SIX is under no obligation to update, revise or keep current the content of this material. No representation, warranty, guarantee or undertaking – express or implied – is or will be given by SIX as to the accuracy, completeness, sufficiency, suitability or reliability of the content of this material. Neither SIX nor any of its directors, officers, employees, representatives or agents accept any liability for any loss, damage or injury arising out of or in relation to this material. This material is property of SIX and may not be printed, copied, reproduced, published, passed on, disclosed or distributed in any form without the express prior written consent of SIX.

© 2025 SIX Group Ltd. All rights reserved.

