

THE SWISS STOCK EXCHANGE

ETF Market Report

2nd Quarter of 2021

Number of the Quarter

416 465

Number of ETF transactions on the Swiss Stock Exchange in Q2 2021

Highest issuer market share

39,85 %

UBS

45

Number of New Listings in the 2nd Quarter of 2021

Best Performance in the 2nd Quarter of 2021

23,31 %

LYXOR MSCI BRAZIL UCITS ETF (LYRIO)

640,60 Mio.

Top Turnover Single ETF

Volume of most-traded product in Q2 2021 UBSETF MSCI JAPAN JPY ACC (JPNA)

Market conditions still favorable

The global stock markets continued their upward trend in June, rising by 1,20 % (and by 7,20 % in Q2) based on the S&P Global Broad Market Index (BMI). 41 of the 50 countries represented in the index posted gains in the second quarter. The S&P 500 Index closed the quarter at an all-time high with an increase of 8,60 % and was up 2,30 % on a monthly basis, despite uncertainty over the further development of the Fed's stimulus and fears of inflation. All factors posted increases, with momentum in the lead following the disappointing performance in the first quarter. In another reversal, growth exceeded the value factor. Volatility decreased, with the VIX closing at 15,83 % at the end of June. Outside the US, the S&P Developed ex-U.S. fell by 0,80 % in June (up 5,70 % in Q2). All countries in the region (apart from Japan) posted increases in the second quarter, headed by Denmark (up 12,60 %) and Switzerland (up 11,70 %). The SMI reached a new all-time high of 12 072,11 points during the course of June 18. Emerging countries increased at a rather moderate pace in the past month. The S&P Emerging Broad Market Index climbed by 0,50 % in June and by 6,10 % in the second quarter, headed by Brazil (up 23,10 %) and Poland (up 19,00 %).

The continuing positive sentiment on the stock markets also spread to trade on the Swiss ETF market. Compared to the previous year, the number of trades was up 4,80 % at 416 465. The highest growth was recorded by ticket sizes of less than CHF 10 000, which already reached 65,17 % of the

ETF Turnover Development



Source: Swiss Stock Exchange

level for the entire previous year. In the second quarter, 45 new ETFs were listed. The focus here was still on the topic of sustainability in the asset classes of equities and bonds. In addition, there were a few promising additions to the equity topics. As of the end of June, 1 535 ETFs were traded on the SIX Swiss Exchange.

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ETF Market on the Swiss Stock Exchange

1.1 ETF Turnover and Number of Trades

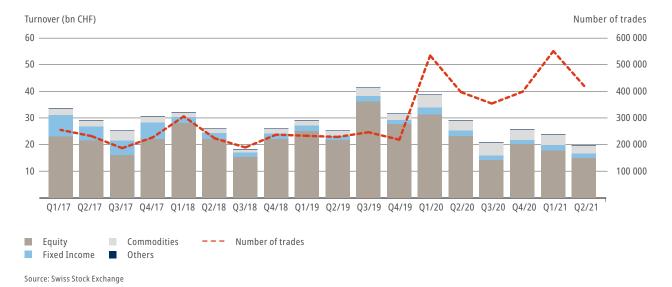
Despite the favorable market environment, total turnover declined by 17,15 % compared to the previous quarter to CHF 19 440 million. With the exception of the small "Other" category, all other asset classes saw decreases. With a 76,25 % share of turnover in the second guarter, ETFs were still dominated by the asset class of equities, followed by commodities with a share of 15,72 % and bonds with a share of 7,58 %. A comparison with the figures four years ago shows an increase of 2,69 % for equities, a decrease of 11,04 % for bonds, and an increase of 8,12 % for commodities. The diminishing interest in bond ETFs was largely due to the falling interest rate trend worldwide, which had a negative impact on the appeal of this asset class. Commodity ETFs are likely to increase their share in the medium term. They are benefiting from the lack of alternatives and from rising inflation.

In the second quarter, the list of the top 20 most-traded ETFs was once again headed by the ETF JPNA from UBS based on the MSCI Japan, followed by the ETF EMMUSC from UBS based on the MSCI Emerging Markets Net Return Index and the ETF EMUAA from UBS based on the MSCI EMU Net Return Index. In fourth place was the popular ETF ZGLD from ZKB based on physical gold, representing the first ETF in the commodities asset class. These were represented directly and indirectly with four other passive ETFs in the top 20 in the second quarter. ETFs based on Swiss equities and on European and global financials were also sought-after.

Top-20 Most Traded ETFs

Product	Turnover (mn CHF)	Trend
UBSETF MSCI JAPAN JPY ACC	640,60	1
UBSETF MSCI EM USD ACC	582,47	1
UBSETF MSCI EMU EUR ACC	546,51	^
ZKB GOLD ETF	343,01	$\mathbf{\Psi}$
UBSETF SMI CHF DIS	320,51	^
Lyxor T&R/CoreCommo CRB - Acc	292,57	1
iSh Core SPI (CH) CHF Dis	289,39	^
iSh Core S&P500 USD Acc	279,66	$\mathbf{\Psi}$
Invesco EQQQ	274,96	V
Lyxor STOXX EU 600 Basic Res	266,97	1
ZKB GOLD ETF (USD)	228,13	V
AMUNDI MSCI EM ASIA ETF	202,11	1
iSh Core FTSE 100 GBP Dis	199,57	^
Lyxor STOXX EU 600 Banks	193,15	ullet
LYXOR ETF WORLD FINANCIALS	186,23	^
UBSETF SMIM CHF DIS	186,18	ullet
UBSETF GOLD H-CHF DIS	184,12	4
iSh Core MSCI Wrld USD Acc	182,40	1
UBSETF MSCI JAPAN SRI H-USD AC	181,67	^
iSh Nasdaq 100 USD Acc	172,36	V

Source: Swiss Stock Exchange



ETF Market Report 2nd. Quarter 2021

ETF Market on the Swiss Stock Exchange

1.2 Top-10 - Selected Changes in the Overall Market

The second quarter was dominated by the Brazilian stock market and energy stocks. The strongest performance, at 23,31 %, was achieved by Lyxor's LYRIO ETF based on the MSCI Brazil. Among the top 10, a total of seven ETFs were based on equities in South America's largest country. Energy ETFs – such as MLPI, MLPD based on US energy infrastructure companies, and OILCHA from UBS based on the CMCI WTI Crude Oil hedged CHF Total Return Index – also performed well. Just behind the top 10 were ETFs based on Eastern Europe and the topics of the cloud and cyber security.

The weakest performance in the second quarter of the year came from the ETF LERN based on education tech from the issuer Rize, which posted a 19,76 % decrease. LYSSL based on the SMI Daily 2x Inverse, which develops doubly negatively in relation to the SMI, also performed weakly.

In addition, ETFs on platinum, global blockchain, cannabis, and the ShortDAX saw price decreases. Various ETFs based on Japan and China also saw less demand. In particular, index funds on the land of the rising sun have been struggling for a long time and are lagging behind the general trend.

The second quarter was once again characterized by a higher than average number of trades. Among the top 10, the ETF SRECHA from UBS based on the SXI Real Estate Funds Broad Total Return Index stood out with 12 333 trades, representing an increase of 4 030 in comparison to the first quarter of 2021. The ETF AUCHAH from UBS based on physical gold and the ETF INRG from iShares based on the S&P Global Clean Energy Index also saw lively trading. After a record 24 125 trades in the previous quarter, the latter posted a still considerable total of 8 084 trades in the second quarter.

Top-10 ETFs Best Performance

Product	Symbol	Performance	Trend
LYXOR MSCI BRAZIL UCITS ETF	LYRIO	23,31	1
HSBC MSCI BRAZIL UCITS ETF	HBRL	23,13	^
X MSCI BRAZIL 1C	XMBR	22,99	1
FRK FTSE BRAZIL UCITS ETF	FLXB	22,72	1
AMUNDI MSCI BRAZIL	BRZ	21,27	1
L&G US ENERGY INFRASTR MLP	MLPI	21,13	1
ISHARES MSCI BRAZIL UCITS DE	4BRZ	20,59	1
ISHARES MSCI BRAZIL	IBZL	18,52	1
INVESCO MORNINGSTAR MLP DIST	MLPD	18,37	1
UBS ETF CMCI OIL H. CHF	OILCHA	18,33	^

Source: Bloomberg

Top-10 ETFs Number of Trades (Tickets)

Product	Symbol	No. of Trades	Trend
UBSETF SXI RE FUNDS CHF DIS	SRECHA	12 333	1
UBSETF GOLD H-CHF DIS	AUCHAH	8 579	Ψ
iSh Glob Clean Enrgy USD Dis	INRG	8 084	Ψ
iSh \$ EM Bnd CHF-H Dis	EMBC	7 084	1
iSh Core SPI (CH) CHF Dis	CHSPI	7 017	^
iSh Nasdaq 100 USD Acc	CSNDX	6 809	Ψ
ZKB GOLD ETF	ZGLD	6 357	Ψ
iSh Core Glob AggBnd CHF-H Acc	AGGS	6 088	1
iSh Core S&P500 USD Acc	CSSPX	5 397	Ψ
UBSETF MSCI USA USD ACC	USAUSW	5 368	1

Source: Swiss Stock Exchange

Top-10 ETFs Worst Performance

Product	Symbol	Performance	Trend
RIZE EDUCATION TECH ETF	LERN	-19,76	Ψ
LYXOR SMI DAILY -2X INVERSE	LYSSL	-17,96	$\mathbf{\Psi}$
ZKB PLATINUM ETF AA CHF	ZPLA	-12,37	$\mathbf{\Psi}$
IVZ ELWOOD GLOBAL BLOCKCHAIN	BCHE	-11,31	$\mathbf{\Psi}$
SWISSCANTO PHYS PLT - USD A	JBPLUA	-11,22	$\mathbf{\Psi}$
UBS ETF PLATINUM	PTUSA	-11,10	$\mathbf{\Psi}$
SWISSCANTO PHYS PLT - CHF A	JBPLCA	-10,82	$\mathbf{\Psi}$
SWISSCANTO PHYS PLT - EUR A	JBPLEA	-10,03	$\mathbf{\Psi}$
LYXOR DAILY SHORTDAX X2	LYDSD	-9,50	$\mathbf{\Psi}$
HAN MED CANNABIS UCITS ETF	CBDX	-8,94	ullet

Source: Bloomberg

ETF Market on the Swiss Stock Exchange

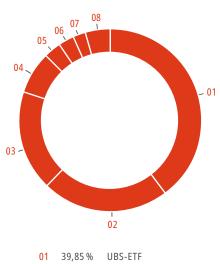
1.3 Turnover by Product Provider

still headed by UBS, which increased its relative share by 7,47 % to 39,85 %. It was followed in the same order as ZKB. The share of total turnover attributable to these four issuers came to 87,58 % in the second quarter

In the second quarter, the turnover ranking by issuer was (Q1 2021: 86,21 %). The turnover of the other 23 providers was below the one-billion mark in each case. Among the ETFs with lower turnover, Amundi posted the highin the previous quarter by BlackRock/iShares, Lyxor, and est absolute increase, while Invesco, Xtrackers, and State Street faced the biggest outflows.

ETF Turnover by Product Provider

Issuer	Products	Turnover (mn CHF)	Market Share	Trend
UBS-ETF	351	7 746,23	39,85	1
iShares	292	4 380,90	22,54	4
Lyxor	189	3 450,51	17,75	V
ZKB ETFs	34	1 447,38	7,45	4
Invesco	86	632,39	3,25	Ψ
Xtrackers	94	523,08	2,69	$\mathbf{\Psi}$
Amundi	68	399,04	2,05	1
SPDR ETF	98	236,85	1,22	Ψ
Vanguard	29	172,85	0,89	1
Credit Suisse Index Fund	9	93,74	0,48	1
Van Eck Global	20	70,08	0,36	Ψ
HSBC	37	61,35	0,32	Ψ
Legal & General	20	38,30	0,20	Ψ
Ossiam	22	34,46	0,18	1
JPMorgan	27	34,10	0,18	^
Raiffeisen	5	26,83	0,14	$\mathbf{\Psi}$
WisdomTree	46	21,02	0,11	Ψ
Rize UCITS ICAV	4	12,40	0,06	$\mathbf{\Psi}$
BNP Paribas	29	11,67	0,06	$\mathbf{\Psi}$
HANetf	8	11,23	0,06	Ψ
Franklin Templeton	19	10,73	0,06	$\mathbf{\Psi}$
Pimco	16	8,10	0,04	1
Fidelity	23	6,99	0,04	1
Goldman Sachs	4	6,62	0,03	1
China Post Global	3	3,16	0,02	1
First Trust	1	0,38	0,00	1
Tabula	1	0,07	0,00	^
First Trust	1	0,10	0,00	4
	1 535	19 440	100,00	Ψ



02 22,54% iShares 17,75 % Lyxor 7,45 % ZKB ETF 05 3,25% Invesco 06 2,69 % Xtrackers 2,05 % Amundi 4,43% other issuers

1

ETF Market on the Swiss Stock Exchange

1.4 Top-5 Selected Changes per Asset Class

Equity Developed Market

Product	Turnover (mn CHF)	Trend
UBSETF MSCI JAPAN JPY ACC	641	1
UBSETF MSCI EMU EUR ACC	547	1
UBSETF SMI CHF DIS	321	1
iSh Core SPI (CH) CHF Dis	289	1
iSh Core S&P500 USD Acc	280	$\mathbf{\Psi}$

Source: Swiss Stock Exchange

Fixed Income & Money Market

Product	Turnover (mn CHF)	Trend
iSh Core CorpBnd (CH) CHF Dis	109	$\mathbf{\Psi}$
AMUNDI GOV BD ETF	45	1
iSh \$ TreasBnd 7-10 USD Dis	43	4
UBSETF EU LiqCorSust EUR ACC	39	$\mathbf{\Psi}$
iSh CH GovBd 7-15 (CH) CHF Dis	35	Ψ

Source: Swiss Stock Exchange

Equity Emerging Market

Product	Turnover (mn CHF)	Trend
UBSETF MSCI EM USD ACC	582	1
AMUNDI MSCI EM ASIA ETF	202	1
Lyxor MSCI AC APEJ - Acc	164	1
iSh Core MSCI EM IMI USD Acc	122	$\mathbf{\Psi}$
LYX FORTUNESG MSCICHINA A ACC	99	*

Source: Swiss Stock Exchange

Commodities

Product	Turnover (mn CHF)	Trend
ZKB GOLD ETF	343	Ψ
LYXOR T&R/CORECOMMO CRB - ACC	293	1
ZKB GOLD ETF (USD)	228	Ψ
UBSETF GOLD H-CHF DIS	184	$\mathbf{\Psi}$
UBSETF GOLD USD DIS	164	Ψ

Source: Swiss Stock Exchange

Equity Style / Strategy / Themes

Product	Turnover (mn CHF)	Trend
Lyxor STOXX EU 600 Basic Res	267	1
Lyxor STOXX EU 600 Banks	193	$\mathbf{\Psi}$
LYXOR ETF WORLD FINANCIALS	186	1
UBSETF SMIM CHF DIS	186	$\mathbf{\Psi}$
UBSETF MSCI JAPAN SRI H-USD AC	182	1

Source: Swiss Stock Exchange

Volatility

Product	Turnover (mn CHF)	Trend
iSh Edg MSCI Wrld MinVol Acc	8	ullet
iSh Edg MSCI EM MinVol Acc	2	1
UBSETF FAC EMU LO VOL H-EUR DI	1	V
iSh Edg S&P500 MinVol Acc	0	$\mathbf{\Psi}$
UBSETF FAC US LO VOL USD DIS	0	Ψ

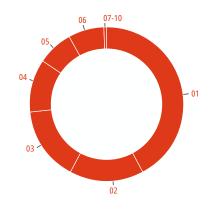
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ETF Market on the Swiss Stock Exchange

1.5 Trading Details

Turnover by Asset Classes

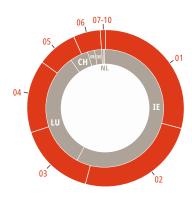
	Asset Class	Absolute	Change	Turnover (mn)	Trend
1	Equity Developed Markets	42,23 %	-44 %	8 210,33	Ψ
2	Commodities	15,72 %	-16 %	3 055,18	4
3	Equity Themes	15,58 %	54 %	3 027,92	1
4	Equity Emerging Markets	11,01 %	-10 %	2 140,19	V
5	Fixed Income	7,55 %	-76 %	1 468,34	V
6	Equity Style / Strategy	7,37 %	-18 %	1 433,07	ullet
7	Funds	0,45 %	23 %	88,01	1
8	Volatility	0,06 %	-89 %	11,23	$\mathbf{\Psi}$
9	Money Market	0,02 %	-93 %	4,39	Ψ
10	Other	0,01 %	54 %	1,82	1
	Total	100,00 %		19 440,48	



Source: Swiss Stock Exchange

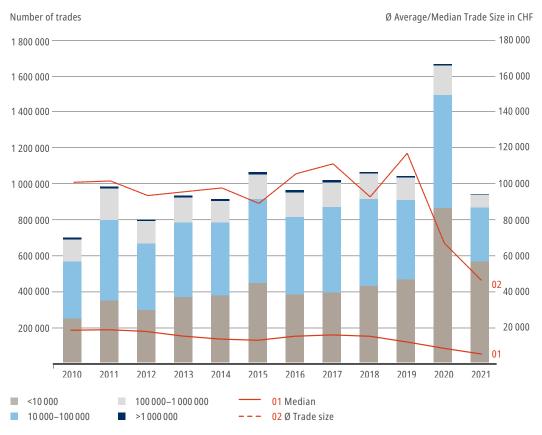
Number of ETs on the Swiss Stock Exchange by Asset Class

	Asset Class	Absolute	Change	Turnover (mn)	Trend
1	Equity Developed Markets	29,32 %	-1 %	450	V
2	Fixed Income	24,89 %	-1 %	382	$\mathbf{\Psi}$
3	Equity Style / Strategy	15,90 %	-1 %	244	ullet
4	Equity Themes	14,98 %	5 %	230	1
5	Equity Emerging Markets	8,34 %	-3 %	128	$\mathbf{\Psi}$
6	Commodities	5,73 %	-1 %	88	Ψ
7	Volatility	0,59 %	0 %	9	\rightarrow
8	Money Market	0,13 %	0 %	2	\rightarrow
9	Funds	0,07 %	0 %	1	\rightarrow
10	Other	0,07 %	0 %	1	\rightarrow
	Total	100,00 %		1 535	



^{*}Some fungible ETFs (same ISIN) are tradable in multiple currencies. They are accordingly counted more than once.

2.1 Trading Details (Breakdown of Respective Ticket Size)



2.2 Number of ETFs on the Swiss Stock Exchange by Market Maker (During the Quarter)

Name	ETFs
Flow Traders B.V.	1166
Société Générale	990
Optiver VOF	840
Goldenberg Hehmeyer LLP	318
BNP Paribas	255
UBS AG	204
Finovesta GmbH	166
Susquehanna	119

Name	ETFs
Virtu Financial Ireland Ltd	73
Deutsche Bank AG London Branch	46
Zürcher Kantonalbank	34
Credit Suisse International	9
RBC Europe Limited	7
Credit Suisse AG	6
Raiffeisen Schweiz Genossenschaft	5
Morgan Stanley	3

Source: Swiss Stock Exchange

Spread-Monitor (Tightest Spreads)

Product	Ticker	TER	Ø Bid Ask Spread (%)
X DAX	XDAX	0,09	0,03
X EURO STOXX 50 1D	XESX	0,09	0,03
ISHARES USD TRSRY 1-3Y USD A	IBTA	0,07	0,04
X EUR RATE SWAP 1D	XEON	0,10	0,04
X SHORTDAX DAILY SWAP	XSDX	0,40	0,04
SPDR BBG 1-3 US TREASURY	TRS3	0,15	0,05
ISHARES USD TRSRY 1-3Y USD D	IBTS	0,07	0,05
ISHARES TRSY 1-3YR USD ACC B	CSBGU3	0,07	0,05
INVESCO NASDAQ-100 DIST	EQQQ	0,30	0,05
ISHARES EUR GOVT 3-7Y ACC	CSBGE7	0,20	0,05
INVESCO S&P 500 DIST	SPXD	0,05	0,05
ISHARES CORE S&P 500	IUSA	0,07	0,05
X USD TREASURIES	XUTD	0,07	0,05
JPM USD ULTSHT INC UCITS ETF	JPSA	0,18	0,06
LYXOR SMART OVERNIGHT RETURN	SMOR	0,05	0,06
ISHARES NASDAQ 100 USD ACC	CSNDX	0,33	0,06
JPM BETA US TRES 0-1 USD UCT	BBIL	0,07	0,06
ISHARES EURO GOVT 5-7YR	IEGY	0,20	0,06
JPM USD ULTSHT INC UCITS ETF	JPST	0,18	0,06
ISHARES USD TREASURY 3-7YR	CSBGU7	0,07	0,06

Source: Bloomberg

2.3 New Listings in the Quarter

First	Product	Symbol	Currency		Market Maker
Trading Day	ishares Green Bond HCITS ETF EUD (Dich)	GRON	EUR	0.20.04	Coldonborg Holomoyer LLD Cosiété
10.06.2021	iShares Green Bond UCITS ETF EUR (Dist)	GRUN	EUR	0,20 %	Goldenberg Hehmeyer LLP, Société Générale
10.06.2021	iShares Global Govt Bond Climate UCITS ETF USD (Dist)	CGGD	USD	0,20 %	Flow Traders B.V., Société Générale
10.06.2021	iShares J.P. Morgan EM Bond UCITS ETF EUR (Dist)	EB3M	EUR	0,35 %	Goldenberg Hehmeyer LLP, Société Générale
10.06.2021	iShares J.P. Morgan \$ EM Inv Grade Bond UCITS ETF USD (Acc)	IGAE	USD	0,30 %	Goldenberg Hehmeyer LLP, Société Générale
10.06.2021	iShares MSCI EM ex-China UCITS ETF USD (Acc)	EXCH	USD	0,25 %	Flow Traders B.V., Goldenberg Hehmeyer LLP
10.06.2021	Lyxor MSCI World Catholic Principles ESG (DR) UCITS ETF Acc	CATH	CHF	0,30 %	Société Générale
25.05.2021	Goldman Sachs Access China Govt Bd UCITS ETF - USD Acc	CBNX	USD	0,24 %	Flow Traders B.V.
25.05.2021	iShares High Yield Corp Bond ESG UCITS ETF CHF Hedged Acc	EHYC	CHF	0,50 %	Goldenberg Hehmeyer LLP, Société Générale
25.05.2021	iShares \$ High Yield Corp Bond ESG UCITS ETF CHF Hedged Acc	DHYC	CHF	0,50 %	Goldenberg Hehmeyer LLP, Société Générale
25.05.2021	Vanguard ESG Global Corporate Bond UCITS ETF CHF Hedged Acc	V3GX	CHF	0,15 %	Goldenberg Hehmeyer LLP, Société Générale
25.05.2021	Vanguard ESG Global Corporate Bond UCITS ETF CHF Hedged Dist	V3GH	CHF	0,15 %	Goldenberg Hehmeyer LLP, Société Générale
20.05.2021	UBS ETF MSCI ACWI Socially Responsible UCITS ETF hdg JPY acc	AWSRIJ	JPY	0,33 %	UBS AG
20.05.2021	Xtrackers MSCI World Value UCITS ETF 1C	XDEV	USD	0,15 %	BNP Paribas, Goldenberg Heh- meyer LLP, Société Générale
19.05.2021	VanEck Vectors Hydrogen Economy UCITS ETF	HDRO	CHF	0,55 %	Société Générale
18.05.2021	Lyxor World Water (DR) UCITS ETF - Acc	WATC	CHF	0,60 %	Flow Traders B.V., Société Générale
17.05.2021	CSIF (IE) DAX 50 ESG Blue UCITS ETF B EUR	DXESG	EUR	0,12 %	Credit Suisse International, Flow Traders B.V.
14.05.2021	SPDR Bloomberg SASB Euro Corporate ESG UCITS ETF (Acc)	EUCR	EUR	0,15 %	Flow Traders B.V.
14.05.2021	SPDR Bloomberg SASB U.S. Corporate ESG UCITS ETF (Acc)	USCR	USD	0,15 %	Flow Traders B.V.
11.05.2021	Ossiam US Steepener UCITS ETF 1C (USD)	USTP	USD	0,30 %	BNP Paribas
07.05.2021	Ossiam Food for Biodiversity UCITS ETF 1A (EUR)	F4DE	EUR	0,75 %	BNP Paribas
07.05.2021	Ossiam Food for Biodiversity UCITS ETF 1A (USD)	F4DU	USD	0,75 %	BNP Paribas
04.05.2021	L&G ESG China CNY Bond UCITS ETF	DRGN	CHF	0,30 %	Flow Traders B.V.
04.05.2021	L&G ESG EM Government Bond (USD) 0-5 Year UCITS ETF	EMD5	CHF	0,25 %	Flow Traders B.V.
04.05.2021	L&G ESG Emerging Markets Corporate Bond (USD) UCITS ETF	EMUS	CHF	0,35 %	Flow Traders B.V.
04.05.2021	L&G ESG GBP Corporate Bond 0-5 Year UCITS ETF	GBP5	GBP	0,09 %	Flow Traders B.V.
04.05.2021	L&G ESG GBP Corporate Bond UCITS ETF	GBPC	GBP	0,09 %	Flow Traders B.V.
04.05.2021	L&G ESG Green Bond UCITS ETF	GBNB	CHF	0,25 %	Flow Traders B.V.
04.05.2021	L&G ESG USD Corporate Bond UCITS ETF	USDC	CHF	0,09 %	Flow Traders B.V.
23.04.2021	Invesco MSCI China All Shares Connect UCITS ETF Acc	MXCN	USD	0,35 %	Flow Traders B.V.
13.04.2021	iShares EUR Corp Bond 0-3yr ESG UCITS ETF CHF Hedged (Acc)	IE0C	CHF	0,17 %	Goldenberg Hehmeyer LLP, Société Générale
13.04.2021	Vanguard ESG Global All Cap UCITS ETF (USD) Accumulating	V3AA	CHF	0,24 %	Société Générale

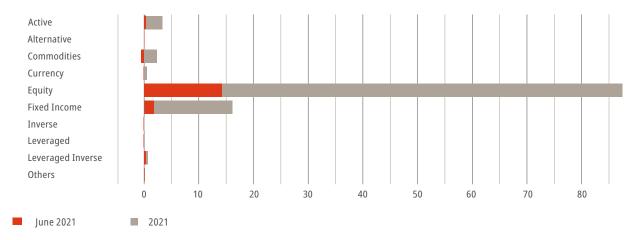
2.3 New Listings in the Quarter

First Trading Day	Product	Symbol	Currency	Management Fee	Market Maker
13.04.2021	Vanguard ESG Global All Cap UCITS ETF (USD) Distributing	V3AL	CHF	0,24 %	Société Générale
12.04.2021	Invesco Global Clean Energy UCITS ETF Acc	GCLE	USD	0,60 %	Société Générale
12.04.2021	Invesco MSCI EMU ESG Universal Screened UCITS ETF Acc	EEMU	EUR	0,16 %	Société Générale
12.04.2021	Invesco MSCI Japan ESG Universal Screened UCITS ETF Acc	ESGJ	USD	0,19 %	Société Générale
12.04.2021	Invesco MSCI Pacific ex Japan ESG Univ Screen UCITS ETF Acc	ESPJ	USD	0,19 %	Société Générale
12.04.2021	Invesco NASDAQ Next Generation 100 UCITS ETF Acc	EQQJ	USD	0,25 %	Société Générale
12.04.2021	Invesco NASDAQ-100 Swap UCITS ETF Acc	EQQS	USD	0,20 %	Flow Traders B.V.
08.04.2021	Global Online Retail UCITS ETF - Acc	IBUY	CHF	0,69 %	RBC Europe Limited
07.04.2021	UBS ETF BB MSCI Global Liq Corp Sust UCITS ETF (USDh) A-acc	CORPS	USD	0,25 %	Deutsche Bank AG London Branch
01.04.2021	UBS MSCI EMU Climate Paris Aligned UCITS ETF (EUR) A-acc	EMUPA	EUR	0,18 %	Flow Traders B.V., UBS AG
01.04.2021	UBS MSCI Europe Climate Paris Aligned UCITS ETF (EUR) A-acc	EURPA	EUR	0,18 %	UBS AG
01.04.2021	UBS MSCI Japan Climate Paris Aligned UCITS ETF (JPY) A-acc	JAPA	JPY	0,20 %	UBS AG
01.04.2021	UBS MSCI USA Climate Paris Aligned UCITS ETF (USD) A-acc	USAPA	USD	0,12 %	UBS AG
01.04.2021	UBS MSCI World Climate Paris Aligned UCITS ETF (USD) A-acc	WOPA	USD	0,20 %	UBS AG

The largest asset class, equities, reported assets under management of USD 1,005 trillion at the end of the second quarter, representing a share of 67,75 % (end of March: 67,16 %). The bonds asset class again came in second place with a share of 22,07 % (end of March: 22,51 %). The commodities asset class still ranked third at 7,73 % (end of March: 7,84 %).

The number of ETFs increased by 32 to 2 425 in the second quarter, while total assets under management rose by USD 125 billion to USD 1,483 trillion. In June, equity ETFs and bond ETFs saw strong growth, whereas commodity ETFs recorded a decrease. Apart from leveraged ETFs, all other asset classes have generated asset inflows since the start of the year.

Net New Assets per Asset Class (in bn USD)



Source: ETFGI

Asset Classes	ETFs/ETPs	AuM June 2020	Market Share	Net New Assets (in mn USD)			
		(in mn USD)		June 2021	YTD 2021	YTD 2020	
Active	62	19 046	1,3 %	486	3 366	-276	
Alternative	5	135	0,0 %	16	84	-282	
Commodities	293	114 746	7,7 %	-803	2 595	15 505	
Currency	64	5 934	0,4 %	-1	884	15	
Equity	1 220	1 005 017	67,7 %	14 313	87 048	-1 047	
Fixed income	438	327 465	22,1 %	2 370	16 729	19 738	
Inverse	66	1 971	0,1 %	73	246	-207	
Leveraged	189	3 971	0,3 %	-25	-353	-767	
Leveraged Inverse	72	2 476	0,2 %	318	1 047	-287	
Other	16	2 765	0,2 %	31	447	271	
Total	2 425	1 483 526	100,0 %	16 777	112 092	32 664	

Source: ETFGI

ETF QOD is unique because it provides dedicated access to a pool of ETF market maker specialists.

Bernardus Roelofs currently leads DRW's ETF institutional sales and trading activities globally. A leader in the ETF industry in Europe and Asia, he has worked for almost two decades with ETF market makers, issuers, exchanges and institutional investors. Nardus started his ETF career at HVB/Unicredit as an ETF Sales & Advisory specialist, where he was responsible for developing and positioning HVB's/Unicredit's ETF business in Europe. He then joined Flow Traders as the Global Head of ETF Sales Trading, where he established and managed the first non-bank market maker ETF sales trading desks in Europe & APAC covering institutional investors. Earlier in his career, Nardus had senior roles at HVB/Unicredit and Commerzbank as Equity Capital Market specialist responsible for acquisition and distribution of equity and equity-linked offerings.



Bernardus Roelofs, DRW.

How has the ETF trading landscape evolved over the past years?

One very clear change over the last couple of years is the electronification of the ETF trading space. Whilst 5 years ago it was still common to trade via phone, chat or manually price RFQs, it is now a space dominated by automatization. Trades are quoted and executed in milliseconds and that change is impressive to see. But it is also a necessary change, as trading volumes have surged. The number of ETF trades that were executed OTC 10 years ago pales in comparison to the volumes we see today.

Additionally, ETFs follow the same logic of other assets:

liquidity creates liquidity. Independent ETF market makers have consistently shown a willingness and ability to price ETFs, which has heightened institutional investors' confidence in the ETF wrapper. You see this play out in the increased adoption in Fixed Income ETFs, as it is now possible to trade even larger sizes with relative ease. We have also seen new use cases become attractive to sophisticated audiences, such as using ETFs as a hedging vehicle.

What issues are currently shaping developments in the ETF sector?

The ETF issuer landscape continues to evolve. On the one hand, larger issuers, such as Lyxor and Amundi,

are merging. While that could mean consolidation, we are also seeing a continued inflow of new participants on the European market, such as Rize, Global X and HANetf. Additionally, more traditional asset managers like Northern Trust continue to warm up to the ETF wrapper in Europe.

Secondly, the rise of ESG and thematic ETFs are driving tremendous interest. We believe the evolving public sentiment for ESG topics and the increasing number of new products with an ESG focus, both within the equity and fixed income space, will lead to more assets being allocated in these products. With thematic ETFs, investors now have the ability to efficiently invest in specific industries like blockchain, clean energy or even airlines, hotels or cruise lines.

One of the newest developments shaping the sector is the arrival of crypto assets in the ETP wrapper. Investors now can get portfolio exposure to Bitcoin, Ethereum or Binance through ETPs, which can be bought and sold just like ETFs. Both existing issuers (e.g., Van-Eck and WisdomTree) and new issuers (e.g., 21Shares, CoinShares, ETC Group and Iconic) have become active in this new asset class.

What is important to investors and execution desks when it comes to trading ETFs?

For investors and execution desks, a driving factor is access to ETF liquidity, irrespective of market conditions, in order to get the best possible price. This means they need to have access to specialist ETF market makers who are responsible for providing liquidity for smaller and bigger trade sizes. To achieve best execution and minimize risk, it is imperative that execution desks diversify the group of market makers from which they source their pricing. RFQ platforms, where ETF market makers are put into competition, are a good way to get the best price. However, it is important to appreciate that the landscape is changing with new ETF market makers and RFQ platforms coming online to serve this demand. Investors are smart to include enough market makers in their requests, as no single ETF market maker is able to provide the best prices across all products and asset classes at all times.

With the release of ETF Quote on Demand (QOD), the Swiss Stock Exchange launched its STP-supported RFQ-platform for trading ETFs and ETPs on exchange. Where do you see the main advantages of such a service?

DRW has been active as a specialist ETF market maker on ETF QOD from day one. This platform is unique because it provides dedicated access to a pool of ETF market maker specialists. The service combines the widely used RFQ trading methodology with the benefits of onexchange trading – such as CCP clearing and straight-through post-trade processing, ensuring smooth settlement.

Due to the nature of the RFQ platform, market impact can be minimized. This enables the requester side to profit from attractive pricing and tighter spreads provided by the market maker specialists.

Where do you see the ETF market in Switzerland in the near future?

One of the key developments spearheaded by Switzerland is the adoption of crypto ETNs. Most of the institutional investor base comes from Swiss private banks, and wealth managers there are willing to test the waters with crypto investments. With crypto gaining more and more traction as an asset class, this trend is expected to continue and underscores the position of the Swiss market.

Another trend we have seen is the ESG adoption. Many wealthy individuals are becoming more concerned about the environment and are making investment decisions driven by a desire to help address the problem. One way to respond to this emerging consideration is to shift the portfolio to an ESG-aligned methodology. Hence, we have seen an increased demand from private banks and wealth managers who are expressing this trend via their trades.

Publisher

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